

# Vacancy

## Business Development Consultant

Fair & Sustainable Ethiopia (F&S BD Service) is Ethiopian registered social enterprise dedicated to improve rural economies through increased income and better livelihoods. This is done through promotion of agri-business that involves conducting studies and advisory services related to value chain analysis, market system development, access to finance, gender in value chains, entrepreneurship, as well as program support in the areas of smallholder agriculture.

Moreover, F&S is actively involved in a number of agricultural sub-sectors: dairy, meat, poultry, horticulture, food crops, honey, sesame, and other cash crops. Our clients/partners include private sector, cooperatives & unions, INGOs, universities and research institutes. We take on assignments both in country as well as abroad, also working with a number of associates.

Now, F&S wishes to recruit a self-motivated, **energetic and result-oriented consultant** who will join and work together with a team of experienced national and international consultants.

### Required Profile:

**Qualification, competence in one of the following disciplines:** Value chain development, agribusiness, investment (business) plan, market systems, livelihood systems, sustainable development, inclusive economic development.

**Familiarity with themes:** on agri. sectors – livestock, food crops, cash crops, horticulture; natural resource management, pastoralism, access to finance, labour market, youth employment, gender in value chains, entrepreneurship, etc.

**Education:** at least a master's level in economics, agronomy, business management, rural development, or any related field.

**Work experience:** at least 10 years relevant experience, preferably in international organizations; with practical engagement in consultancy works.

**Additional skills:** IT, analytical/research, facilitation/training skills, presentation, excellent report writing

**Attitude:** highly flexible, versatile, multi-tasked, client satisfaction, attention to quality, time consciousness.

**Language:** A very good command of English as working language; as well as Amharic. Proficiency in one the regional languages is a plus.

*Women are highly encouraged to apply!*

- Deadline – 21 April 2019
- Only shortlisted candidates will be contacted.
- Motivation letter with a CV can be sent directly to [assegid.gedamu@fs-ethiopia.com](mailto:assegid.gedamu@fs-ethiopia.com) with a copy to [meskerem.bedilu@fs-ethiopia.com](mailto:meskerem.bedilu@fs-ethiopia.com).